



**CENTRAL  
TEXAS  
FOOD  
BANK**



*The mission of the Central Texas Food Bank is to nourish hungry people and lead the community in the fight against hunger.*

# PLEASE LOCATE YOUR TABLE BY COUNTY

---

**Table cards indicate counties. Please sit accordingly, as we would like you seated with folks whose agencies are geographically close to yours!**



*The mission of the Central Texas Food Bank is to nourish hungry people and lead the community in ending hunger.*



**PRODUCE PARTNERSHIPS:  
PEARING UP TO FEED THE NEED**



# Welcome / Overview

---

1. Information session:
  - Current CTFB produce landscape
  - Overview of Feeding Texas' produce initiatives and partnership
2. Hands-on produce activity (please try not to be too distracted by the produce at your table yet!)
3. Quality control guidelines, tips, & tricks
4. Group discussions: strategies for increasing produce distribution



# Introductions

---

CTFB staff: Evan Driscoll, Nicole Akerson, Ross Sinicropi, Gabe Ornelas, Tyler Markham, Bethany Carney

Feeding Texas staff: Sabrina Bosiacki, Krista Cole, Daniel Elizondo



*The mission of the Central Texas Food Bank is to nourish hungry people and lead the community in ending hunger.*

# CTFB Produce Goals

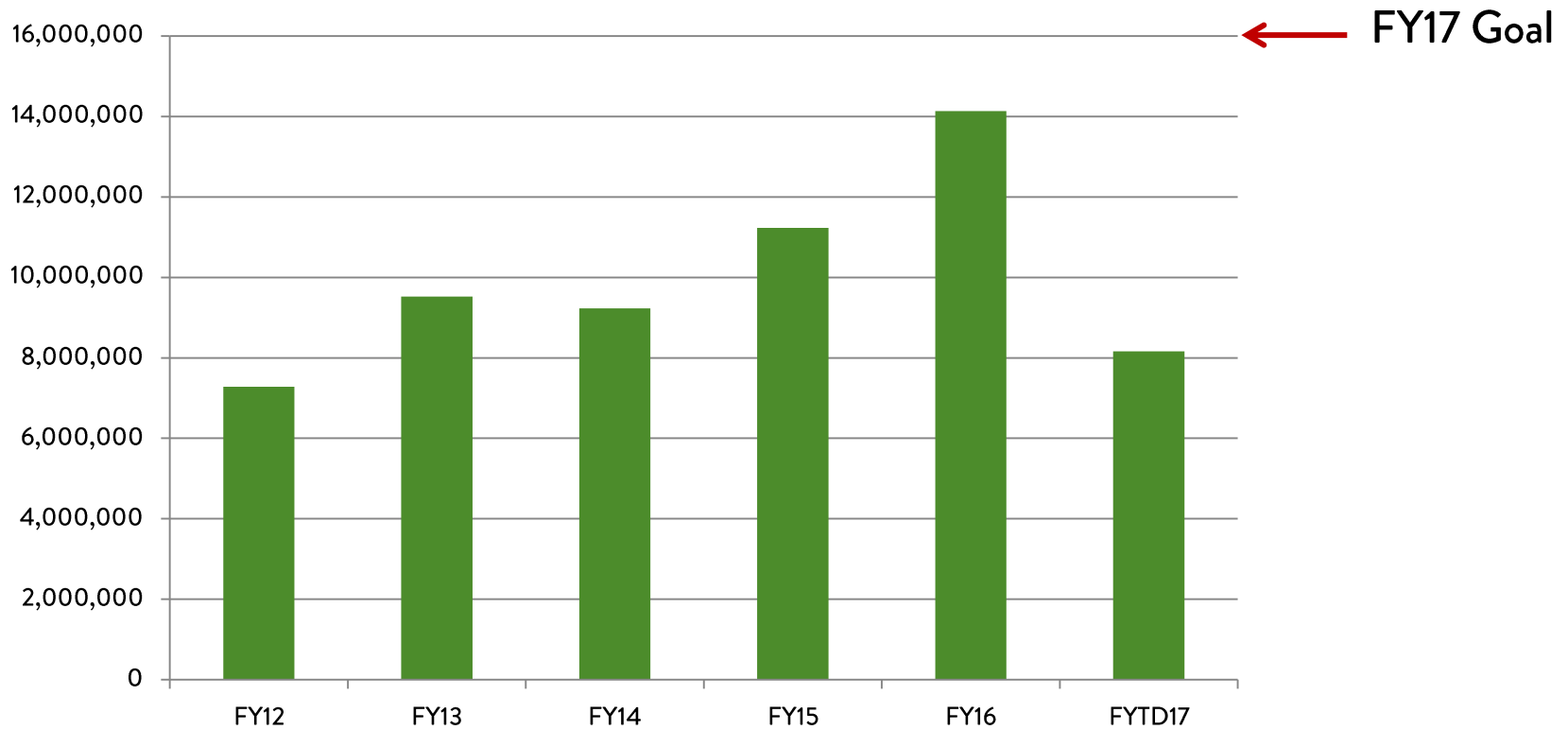
---

- We have set aggressive goals for produce distribution, as we now have the warehouse capacity to handle significantly more.
- FY17 Goal: **16 million pounds** of produce distributed (37% of total distribution)
- Strategic Plan FY2020 Goal: **29.5 million pounds** of produce distributed (50% of total distribution)



# Produce Growth

Total Produce Received



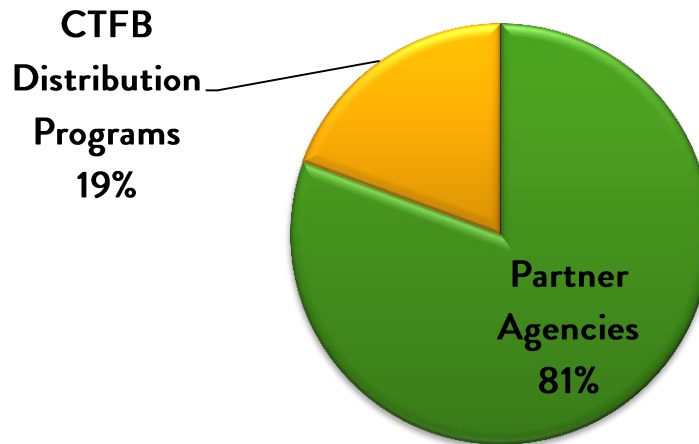
*The mission of the Central Texas Food Bank is to nourish hungry people and lead the community in ending hunger.*

# CTFB Produce Goals

---

- We cannot reach our goals and accomplish our mission without YOU!
- Our Partner Agencies receive 81% of our produce

**Produce Distributed FY17 Oct-Mar**



*The mission of the Central Texas Food Bank is to nourish hungry people and lead the community in ending hunger.*



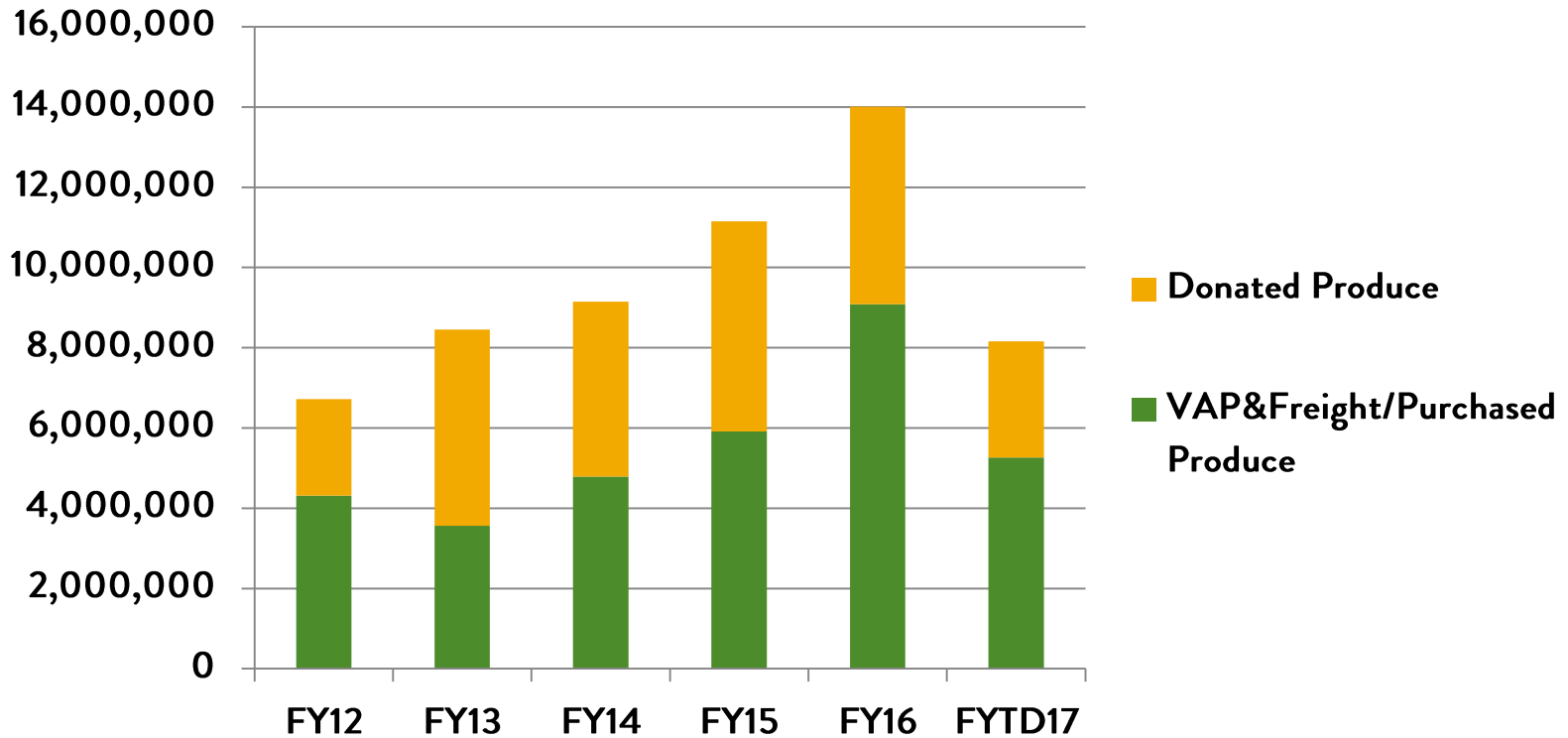
# Produce Costs

---

- Not all produce is zero-cost
  - **VAP** (value added processing) fees: produce is technically donated, but there are costs associated with labor and packaging, typically around \$0.10/lb
  - **Freight costs:** vary based on location, from \$500 to \$3500 per truckload



# Purchased vs. Donated Produce



*The mission of the Central Texas Food Bank is to nourish hungry people and lead the community in ending hunger.*

# Major Produce Sources

---

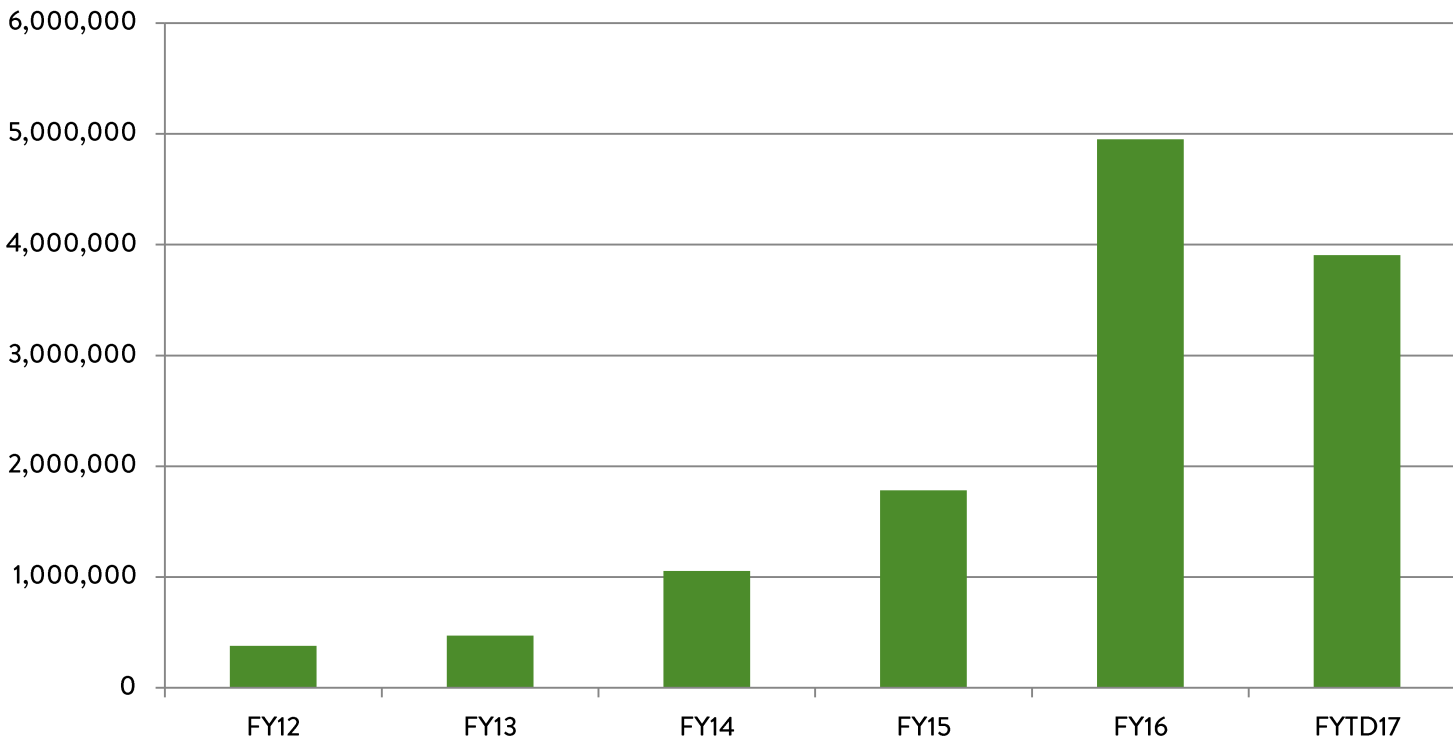
- VAP & Freight / Purchased:
  - Feeding Texas / other food banks
  - Feeding America / other food banks
  - Brokers/Vendors
- Donated:
  - Food rescue



*The mission of the Central Texas Food Bank is to nourish hungry people and lead the community in ending hunger.*

# Feeding Texas' Impact

## Feeding Texas Produce



48% of our total produce acquisition is through Feeding Texas



*The mission of the Central Texas Food Bank is to nourish hungry people and lead the community in ending hunger.*

# FEEDING TEXAS & CTFB



# Feeding Texas: What We Do

---

- We're the network of 21 food banks in the state of Texas.
- Our function is to serve as a centralized desk to help food banks source produce at the lowest possible cost.
- FYTD2017: 28.4 million pounds; ~6 million/month



*The mission of the Central Texas Food Bank is to nourish hungry people and lead the community in ending hunger.*

# Feeding Texas & CTFB

---

- We source as much produce as we can and offer it to the food banks in two ways.
  - Mixing Center: Push-model
  - Direct Loads: food bank choice
- Bethany lets us know what she wants each week and we (try to) provide.
- CTFB is our second-largest receiver of produce in Texas.



*The mission of the Central Texas Food Bank is to nourish hungry people and lead the community in ending hunger.*

# Feeding Texas Produce Program

---

Vendor>Feeding Texas>CTFB>Agencies>Clients

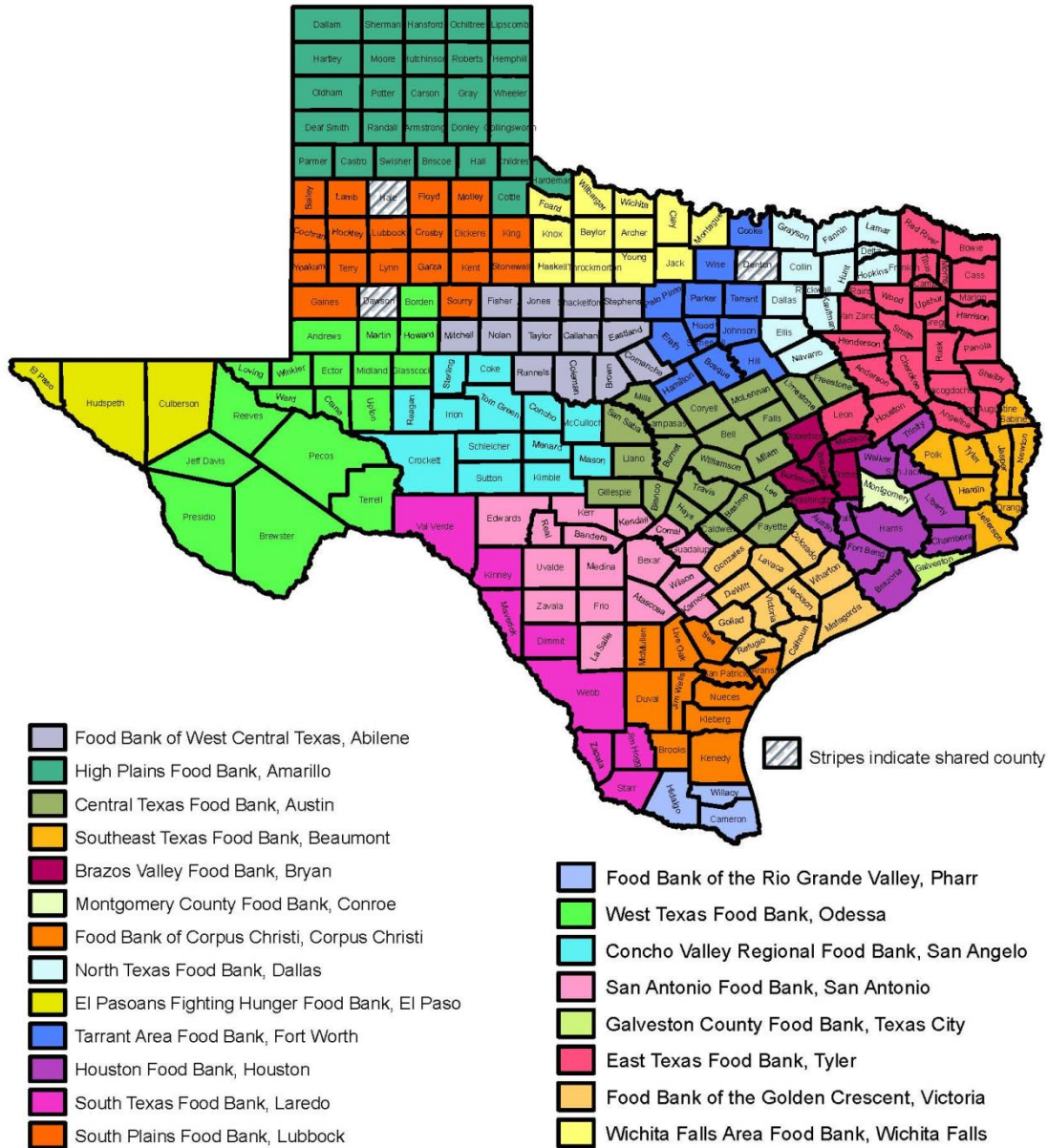
- Work with surplus from other territories
- CTFB Average produce cost: \$0.09/lb
- CTFB Average Produce + Transportation: \$0.11/lb



*The mission of the Central Texas Food Bank is to nourish hungry people and lead the community in ending hunger.*



# Feeding Texas Counties Served by Member Food Banks



*The mission of the Central Texas Food Bank is to nourish hungry people and lead the community in ending hunger.*

# Feeding Texas

---

- We deal primarily in “seconds.”
  - These are cheaper than number 1’s.
- We also take “rejections.”
- We love zero-cost donations but these are more rare.



*The mission of the Central Texas Food Bank is to nourish hungry people and lead the community in ending hunger.*

# Feeding Texas Future

---

- We're working on a produce packet and one-pager for you to help your volunteer force.
- Our produce goal is 70 million pounds through our network.
- The distribution system ends halfway without all of you! Thank you for your hard work in getting quality food into the hands of the hungry.



*The mission of the Central Texas Food Bank is to nourish hungry people and lead the community in ending hunger.*



# HANDS-ON PRODUCE ACTIVITY

# Produce Inspection Activity

---

- At your tables, as a group, discuss whether each produce item is worthy of distribution / fit for human consumption.
- Write your answers on the answer sheet provided
- We will quickly review as a group after 10 minutes



# Answers!!!!

---



*The mission of the Central Texas Food Bank is to nourish hungry people and lead the community in ending hunger.*



# QUALITY CONTROL TIPS & TRICKS

# Are you sure it's okay?

---

- Does the produce have an odor?
- When you **cut it open**, how does it look?
- Touch?
- Are there visible infestations?
- Is it completely rotten or moldy?



*The mission of the Central Texas Food Bank is to nourish hungry people and lead the community in ending hunger.*



# Q&A / Quality Control Tips

---

- Use ALL your senses when checking produce.
- Anything that makes produce ugly but not unsafe is okay!
  - Notches (cuts) in onions, potatoes, carrots
  - Mold in areas that does not affect quality
  - Discoloration
  - Wilting/spotting/scarring



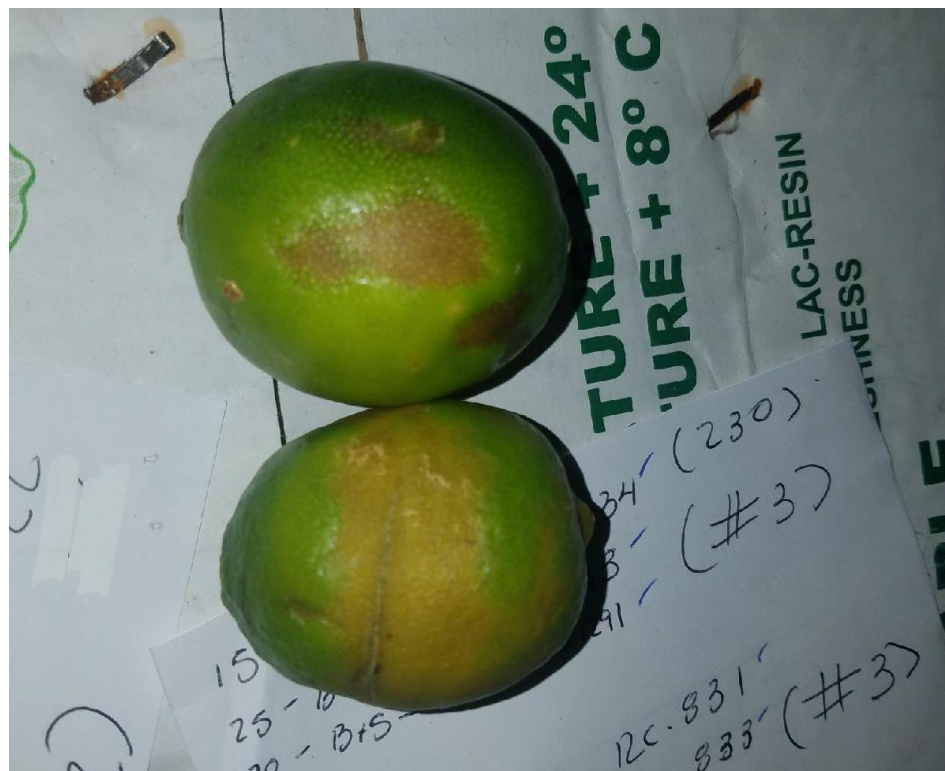
1.



2.



3.



4.



The mission of the Central Texas Food Bank is to nourish hungry people and lead the community in ending hunger.



1.



2.



3.



*The mission of the Central Texas Food Bank is to nourish hungry people and lead the community in ending hunger.*

1.



2.



3.



*The mission of the Central Texas Food Bank is to nourish hungry people and lead the community in ending hunger.*

1.



2.



3.



*The mission of the Central Texas Food Bank is to nourish hungry people and lead the community in ending hunger.*

1.



2.



3.



*The mission of the Central Texas Food Bank is to nourish hungry people and lead the community in ending hunger.*

1.



2.



3.



*The mission of the Central Texas Food Bank is to nourish hungry people and lead the community in ending hunger.*



# **TABLE DISCUSSIONS**



# Group Discussions:

## How can you get more fresh produce to clients?

---

- At your tables, discuss ideas for collaboration in distributing more healthy foods to clients.
- Each table has a facilitator – either CTFB or Feeding Texas staff. They will help guide discussions if needed.
- Facilitators will take notes and CTFB staff will review all feedback.



# How can you get more fresh produce to clients?

---

- What is the “low hanging fruit” for you to distribute more produce?
- Could you share resources with a nearby agency?
- Could you utilize CTFB shop area and/or produce hub containers more frequently?
- Is there anything CTFB can do to facilitate your ideas for more produce distribution?



# Final Thoughts

---

- Please complete the quick questionnaire on the back of your produce quiz sheet.
- Food Bank staff will review and discuss feedback from group discussions, and we hope to implement your ideas if possible!

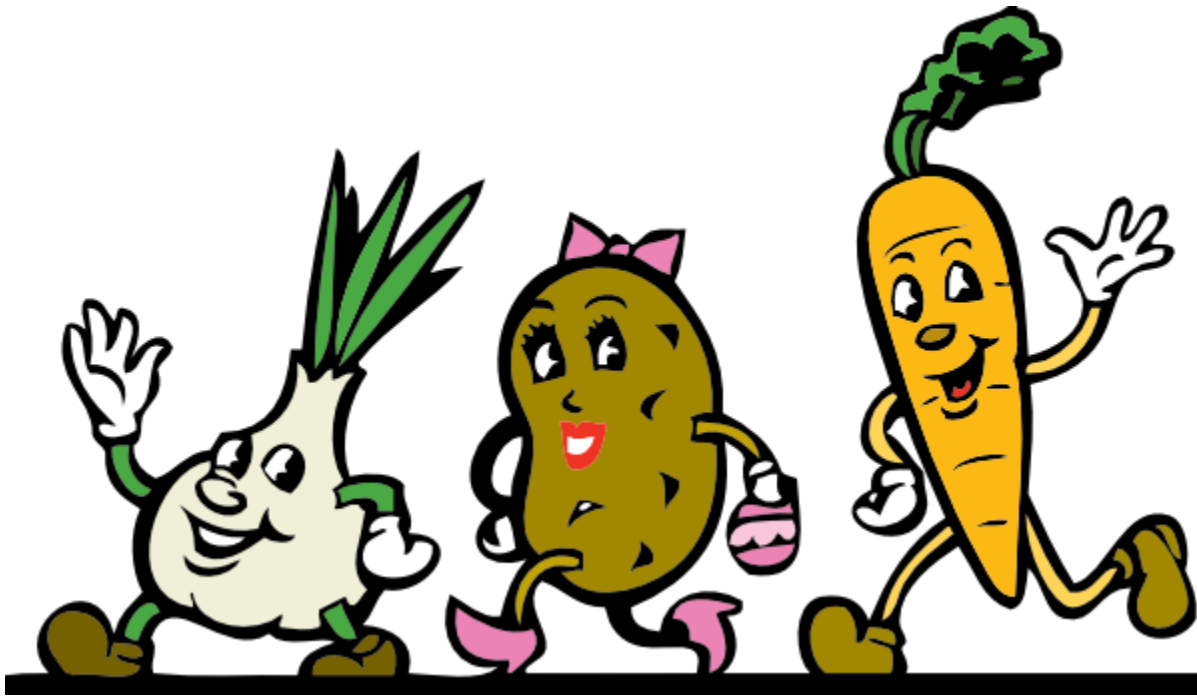


*The mission of the Central Texas Food Bank is to nourish hungry people and lead the community in ending hunger.*

# Questions?

---

THANK YOU!



*The mission of the Central Texas Food Bank is to nourish hungry people and lead the community in ending hunger.*